



COMPANY PROFILE

2024



4 DECADES OF ELECTRONIC SECURITY EXPERTISE



Regal Security has been in the electronic security industry for over 40 years. These years of experience has given us the understanding that experience and a hunger for innovation and growth is key to sustained success. These are some of the ingredients that have helped us become multi-award winners.

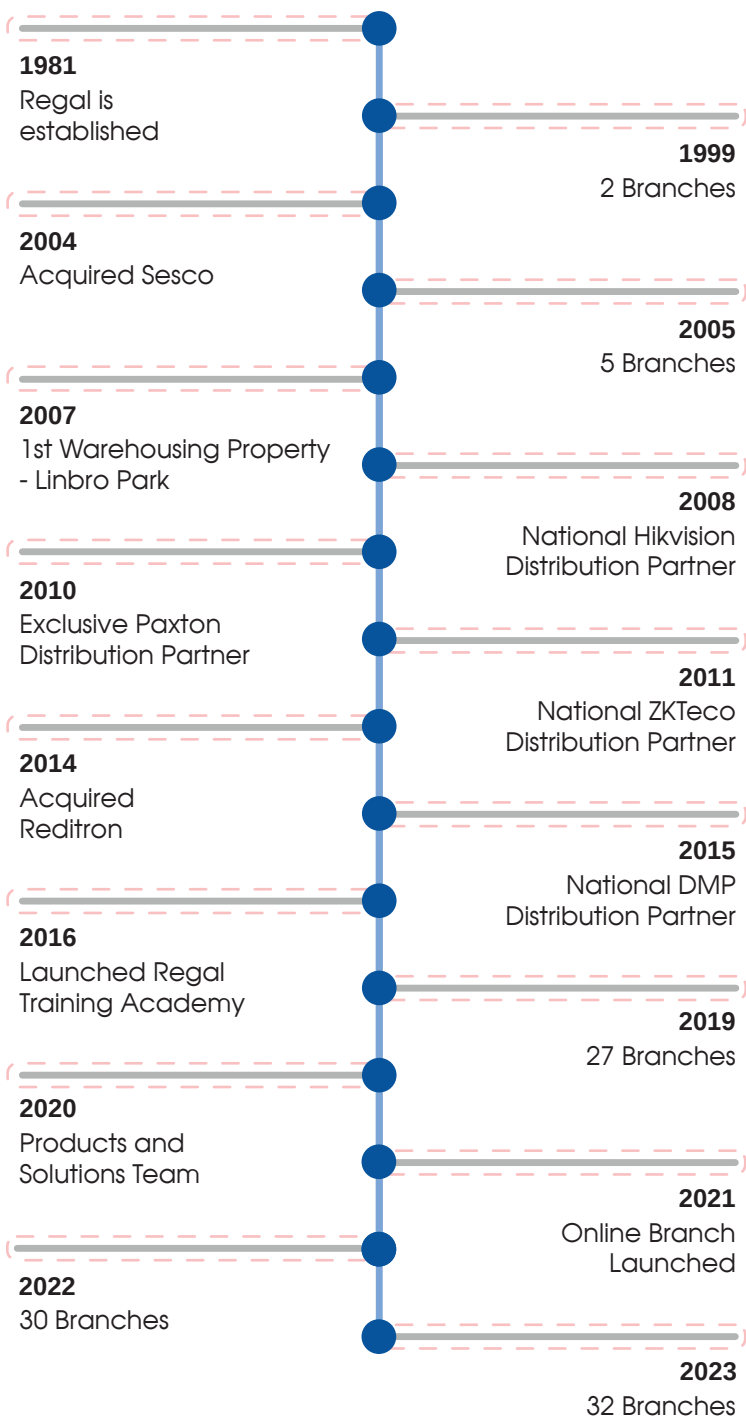
Our expanded infrastructure and footprint have enabled us to ensure we give our Customers everything they need, whether they're in Cape Town, Kuruman, Ouagadougou and anywhere in between.

Established in 1981, Regal Security has grown from just 2 branches to 32 – nationwide! We are distribution partners for a number of well-known brands in the industry such as Hikvision, Paxton, ZKTeco, and Hanwha Vision.

Due to our extensive product offering, we are able to provide comprehensive, affordable and fit-for-purpose security solutions and services across various projects including (but not limited to) IP Video for security surveillance, integrated management solutions, intrusion detection and perimeter protection.

Our hard work and continuous innovation have paid dividends as we are now one of the top electronic security equipment distributors in Sub-Saharan Africa. We are however not resting on our laurels. We are constantly on the lookout for better products, ways to improve our infrastructure and we always invest to upskill our people. The result of all this makes us proud to be the electronic security industry's leading distributor.

To understand why and how we make great things happen for our customers, continue reading.



HIKVISION®

See Far, Go Further



ITOOONER

Idea Transmission Navigator



ZKT_{Eco}

AJAX



UTEPO



RISCO



iDS



Genetec™



PASSIONATE ABOUT OUR PRODUCTS



In the 40+ years that we have been in the industry, we have seen so many innovations, solutions and collaborations. Through all of these, our passion remains to supply our customers with the best possible products, innovations, and service.

To maintain and constantly improve on our already exceptional quality, our product range of over 6 000 products are carefully researched, sourced and procured to ensure they stand the test of time. We only stock the finest products from the world's leading electronic brands, and we have developed our own house brand – Securi-Prod.

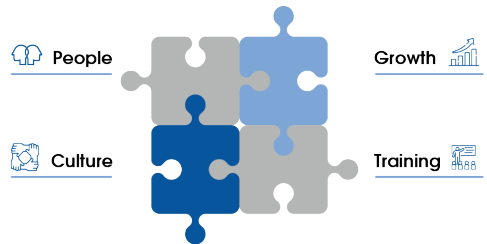
We understand that the sale of the product is only half of the work. This is the reason we have dedicated teams who assist our Customers with any after-sales requirement – from technical support to repairs, face-to-face and online training, solutions, projects and tenders.

Our website, www.regalsecurity.co.za houses a complete e-commerce portal allowing Customers the option to purchase products online and have them delivered to any address, anywhere in Southern Africa. Another innovative feature on our website is our inhouse quoting system which allows our Customers to create their own bespoke, ready-to-send quote. Customers are therefore able to offer top quality products as well as unparalleled services to their clients.

WHEN PEOPLE & PASSION COME TOGETHER, GREAT THINGS HAPPEN

A MAGNET FOR TALENT

Regal has a dedicated talent acquisition division. The sole focus of this division is to ensure we have the best people with the right skills and experience to help drive our business, and our customers' businesses from strength to strength on an ongoing basis.



REGAL TRAINING ACADEMY

We operate in a highly competitive environment. This makes constant learning and development an absolute imperative. We upskill our customers and keep them updated on the latest techniques, technology and any other developments that will take their businesses to the next level.

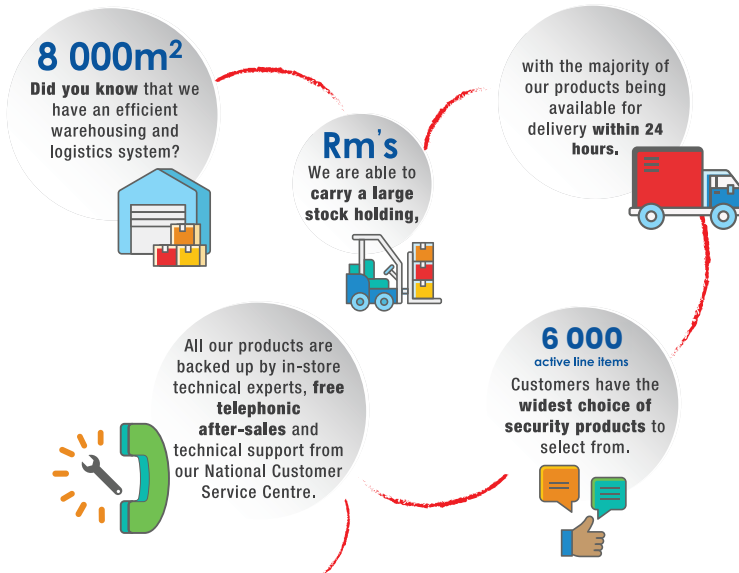
That's why we launched the Regal Training Centre in 2016.

The Regal Training Academy's aim is to equip anyone in the security industry – Technicians, Installers, System Integrators and Sales Consultants – with the technical skills and knowledge they need to be successful in the electronic security field.



WAREHOUSE EFFICIENCY IS THE ORDER OF THE DAY

Our people are the backbone of our company, and no more is this true than in our warehouse. Our warehouse personnel, led by a team of proficient and experienced logistics managers, dispatch managers, receiving managers, inventory supervisors and warehouse assistants ensure all orders are complete and arrive at their destinations on time, every time.



National Support Centre:
T: +27 87 802 3920

Fast, efficient logistics that deliver anywhere.



LET'S TAKE THE NEXT STEP

Everything we do is designed to help you do business better. If you'd like to find out more or see how we can assist you, please contact your nearest Regal Branch:

Gauteng

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☎ 011 553 3300
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Alberton

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Krugersdorp

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Linden

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Lynnwood

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Midrand

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Montana

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Vanderbijlpark

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6 Rabie Street, 1911
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Xavier (JHB South)

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Limpopo

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Bellville (Cape Town)

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